

DISRUPT YOUR MINDSET AND DELIVER LEADERSHIP COACHING PROGRAM

Why disrupt your mindset to deliver?

The delivery of successful change outcomes is dependent on curious, passionate and creative leadership that works to 'break down barriers' and 'get stuff done'. #brb #gsd

Too often we see change falter or fail because of a cyclical 'pull' back to the status quo which stifles real progress and is not reflective of the business need. This ebb and flow of change ignores the elephant in the room, that work is changing due to the rapidly changing external environment. At the core of this pull is the innate human need to hold on to what we know as a traditional lifestyle and approach to work – one that favours the logical and lack of emotion, over connected and curious engagement.

Pendulum Partnership provides leaders with a new paradigm in the way we lead change. This is a mindset shift where possibilities and progress can be envisaged in spite of mounting systemic changes on the horizon, and ensures that leaders are able to spot opportunities for leverage and change within their organisations.

This 12-week coaching program is designed for senior leaders and business owners to foster the values based change mindset, which is premised upon six mantras and will build a new way of thinking and talking about change. This mindset will result in the ability to reimagine and conceptualise complex challenges; decode the context within which your change is taking place and ensure that you achieve progress.

Working directly with The Business Coach, Heather Gibson, the program is an exercise in reframing and talking about change differently; you will share your unique story both as an individual and leader to create the right foundation for evolving your mindset. Get ready to make it happen in spite of the challenges change throws at you every day!

Pendulum's approach is authentic and real. It is grounded in real world experience of helping organisations and leaders to grow, to achieve lasting change and to learn more about themselves along the way.

What's in store?

	Session topics	Target areas	Pre and post sesh
1	Listen and learn	Your story Current state of change & Vision of the future – your own words	Documentation review Up front stakeholder engagement
2	Moments of clarity	Life catalogue; The Business Coach Q&A (part 1)	Rewriting your story – the article
3	Cover story	Leadership interview; The Business Coach Q&A (part 2)	Rewriting your story – professional summary and career content required to ignite your mindset
4	Mantra 1: The problem is, you don't know what the problem is	Decoding experience and reframing for success; the context for your changing world, ambiguity and leading change	Watch the video: https://www.youtube.com/watch?v=WJzqnFLRr28&t=2s
5	Mantra 2: Stop catering to the lowest common denominator. Communicate intelligently and often.	Decoding experience and reframing for success; re-imagining your approach to engagement, what to talk about and how to make it happen	Watch the video: https://www.youtube.com/watch?v=erPRzLgVT78&t=6s
6	Mantra 3: Trust is the currency of change; transparency is essential	Decoding experience and reframing for success; what is transparency? Practise transparency with The Business Coach.	Watch the video: https://www.youtube.com/watch?v=BvwA9YTMgyk
7	Mantra 4: Go beyond organisational values	Decoding experience and reframing for success; passion, creativity and curiosity coaching session on how to build these values as the core of your mindset	Watch the video: https://www.youtube.com/watch?v=B4D8rxQplwc

8	Mantra 5: Think like an entrepreneur	Decoding experience and reframing for success; entrepreneurship and creating your burning vision to embed in your business	Watch the video: https://www.youtube.com/watch?v=AeO_V4pux7g
9	Mantra 6: Break down barriers. Get stuff done.	Decoding experience and reframing for success; coaching session on how to #brb #gsd	Watch the video: https://www.youtube.com/watch?v=XQdW4k-MtSk&t=24s
10	Putting it all together – part one	Mantras, current state and getting to future state – scenario planning and strategy to progress to future state	Change story – the journey ahead; strategy for getting from current to future state with values based change
11	Putting it all together – part two	Mantras, current state and getting to future state – follow up (2 weeks later)	Values Based Change Summary and Advice fact sheet
12	The future and you – finale!	What’s changed in 12 weeks; mantras and moving forward from now	Embedding the mindset – your checklist

Who benefits?

Senior leaders and business owners who are:

- Changing business models
- Positioning for business growth
- Preparing for or undergoing transformational change
- Experiencing stagnation or lack of momentum
- Seeking professional and personal development that is future focused and visionary

How much does it cost?

AUD\$6000 plus GST (if based in Australia) @ \$500 per session per person, including preparation and on-call availability for questions, answers and general discussions throughout the program. If you would like 3 or more leaders or more to be part of a **DISRUPT YOUR MINDSET AND DELIVER** program, Pendulum Partnership will provide a separate quotation for our services. Sessions are available face-to-face or online and will typically last up to two hours each.

Business related expenses charged separately.

About Heather Gibson – The Business Coach



A trusted business coach, leader, speaker, facilitator and writer, Heather confronts elephants in the room, builds real connections and enables leaders to conceptualise and deliver outcomes. Thriving in challenging and dynamic businesses focused on growth and innovation, her vision is values based change; a new paradigm for our disrupted world and that something different you are looking for.

A former Editor, Heather has told the stories of numerous leaders and entrepreneurs across generations, and articulates the human story that inspires, connects and progresses human endeavour. She is a true partner to her clients, aligning the DNA of an organisation with the coaching conversation to create the leadership edge needed to achieve business model change and disrupt the disruption.

“Let’s make real, lasting and awesome change happen together.” #brb #gsd